

Message Text

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51 S

ACTION ARA-10

INFO OCT-01 ISO-00 AEC-05 AID-05 CEA-01 CIAE-00 CIEP-01

COME-00 DODE-00 EB-07 FEAE-00 FPC-01 H-01 INR-07

INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03 RSC-01 SAM-01

OES-03 SP-02 SS-15 STR-01 TRSE-00 FRB-01 ARAE-00 /079 W
----- 106984

P R 091350Z JAN 75

FM AMEMBASSY BRASILIA

TO SECSTATE WASHDC PRIORITY 7181

INFO AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

C O N F I D E N T I A L BRASILIA 0187

E. O. 11652: GDS

TAGS: EMIN, ENRG, ETRD, BR

SUBJECT: US METALLURGICAL COAL EXPORTS

REF: STATE 275677; BRASILIA 184; STATE 002685
BRASILIA 9550

1. AT EMBASSY'S REQUEST, FONOFF HAS PROVIDED THE FOLLOWING
DETAILED BREAKDOWN ON BRAZILIAN COAL IMPORTS AS OF
DECEMBER 31, 1974;

A. BRAZILIAN COMPANY: CSN

TYPE	QUANTITY	QUANTITY	PERCENT OF
FURNISHING	OF	CONTRACTED	RECEIVED CONTRACTS
COMPANY	COAL	(TONS)	(TONS) RECEIVED

(NOTE)

EASTERN	HV	440,000 X	129,400 29.4
(HIGH VOLATILE)			

ISLAND CREEK	LV	50,000	35,000 70.0
(LOW VOLATILE)			

MASSEY	HV	120,000	54,640 45.5
	LV	110,000	17,000 15.4

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NOTE: QUANTIY CONTRACTED FOR PERIOD 4-1-74 UNTIL 3-31-75

B. BRAZILIAN COMPANY: USIMINAS

ISLAND CREEK	HV	80,000	52,076	65.1
	LV	150,000	72,596	48.4
CONSOLIDATED	HV	310,000	47,300	15.3
	LV	145,000	88,373	60.9
MITSUBISHI	HV	91,700	30,520	33.5

USIMINAS, IN ADDITION TO ABOVE RECEIVED, OUTSIDE OF ITS
CONTRACTS AND AT SPOT PRICES, THE FOLLOWING SHIPMENTS:
CONSOLIDATED - 181,473 TONS OF "BLENDED" COAL
ISLAND CREEK - 10,013 TONS OF MEDIUM VOLATILE COAL AND 13,904
TONS OF HIGH VOLITALE COAL.

C. BRAZILIAN COMPANY: COSIPA

ISLAND CREEK	HV	140,000	70,500	50.3
	LV	59,400	54,800	92.3
MASSEY	HV	140,000	77,000	55.3
	LV	67,500	18,000	26.8

2. WITH REFERENCE TO DEPARTMENT'S REQUEST FOR NAMES OF
OFFICIALS IN US COMPANIES, FONOFF INDICATED THAT BRAZILIAN
STEEL FIRMS DID NOT DEAL WITH ANY PARTICULAR OFFICER. US
CONTACT DEPENDED ON LEVEL OF BRAZILIAN APPROACH, BUT
ACCORDING TO FONOFF, HIGHEST LEVELS OF ALL US FIRMS INVOLVED
ARE AWARE OF THE SITUATION.

3. COMMENT: FONOFF WAS UNABLE TO CLARIFY DEFINITION OF
"BLENDED" COAL AND WHETHER SUCH SHIPMENTS BY CONSOLIDATED
MIGHT REPRESENT DIVERSION OF HIGH-VOLATILE COAL
TO SPOT MARKET. ALSO, SPOT SALES BY ISLAND CREEK RAISES
QUESTION WHETHER THIS COMPANY MAY HAVE
DIVERTED HIGH AND MEDIUM VOLATILE COAL TO SPOT MARKET.
JOHNSON

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NNN

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Margaret P. Grafeld
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05 JUL 2006

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